



# CAPABILITY STATEMENT

## Company Overview

Based in the Hunter Valley Region of New South Wales, Australia, Brad Kebblewhite Consulting conducts business on a global scale and specialises in offering tailored business development services that get results. With over twenty years of experience and success in both business and business development, Brad Kebblewhite is an expert in this space and the services he offers.

## Services

Brad Kebblewhite Consulting offers a variety of services and has competencies and capabilities in the following areas:

- Sales Consulting
- Business Development
- Sales Management
- Operations Management
- Sales Training
- Coaching & Mentoring
- Public Speaking
- Marketing
- Social Media
- Sole Traders
- Small Business
- Medium - Large Business
- Start Up Business
- Mining
- B2B
- Property Services
- Capital Sales
- Retail
- Real Estate
- Manufacturing
- Construction

## Achievements & Testimonials

Throughout a long and successful career Brad Kebblewhite has amassed many achievements such as receiving industry awards and invitations to speak at conferences. But no achievement is better than the testimonial of a satisfied client.

*"I was getting very little enquiry from new customers to my property services business and I was always too busy working on jobs and doing paperwork to do anything about it. After working with Brad over a couple of sessions on Time Management and Prospecting I was able to implement some new systems into my business and now six weeks on I have more than doubled my enquires without having to work any longer or harder." – Mrs Johnson - QLD, Australia.*

*"I have worked in the mining sector in WA, Australia and specialising in logistics for over ten years now. When I decided to grow my business into the coal sector on the east coast of Australia, I sought the business development expertise of Brad. Within just two weeks Brad had helped me secure multiple appointments with projects that were multi-million dollar opportunities." – Mr Dunn – WA, Australia.*

*"I met Brad in Poland and began to discuss with him that I was looking to start an Australian division of my Polish mining materials handling company. After some planning I arrived in Australia and I worked with Brad over some months where he assisted me with local knowledge, culture and introductions. With his help we were able to secure sales, develop locally relevant marketing materials and network to establish relationships that will continue to develop our business into the future." Mr Wilhelm – Katowice, Poland.*

## Differentiations

Brad Kebblewhite Consulting differentiates itself from its competitors largely due to the diversity and expertise Brad Kebblewhite has developed over his career. Specialising in business development, but offering services across a range of sectors and industries, and on a global scale means that Brad Kebblewhite can assist his clients to achieve their business development goals both locally or internationally and or within both current and or new sectors and industries.

***"In layman's terms, Brad Kebblewhite can help you develop practically any business across many different sectors and industries on a global scale."***

Unlike many other consultants, especially in the business development space, Brad Kebblewhite is still active in the industries and fields he consults, so he remains relevant and up to date with current technology and trends.

## Contact Details

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